



Location: CONTRA COSTA COUNTY

Property Types: Single Family Home - All Properties - All Properties

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Bedrooms: 0 - No Limit

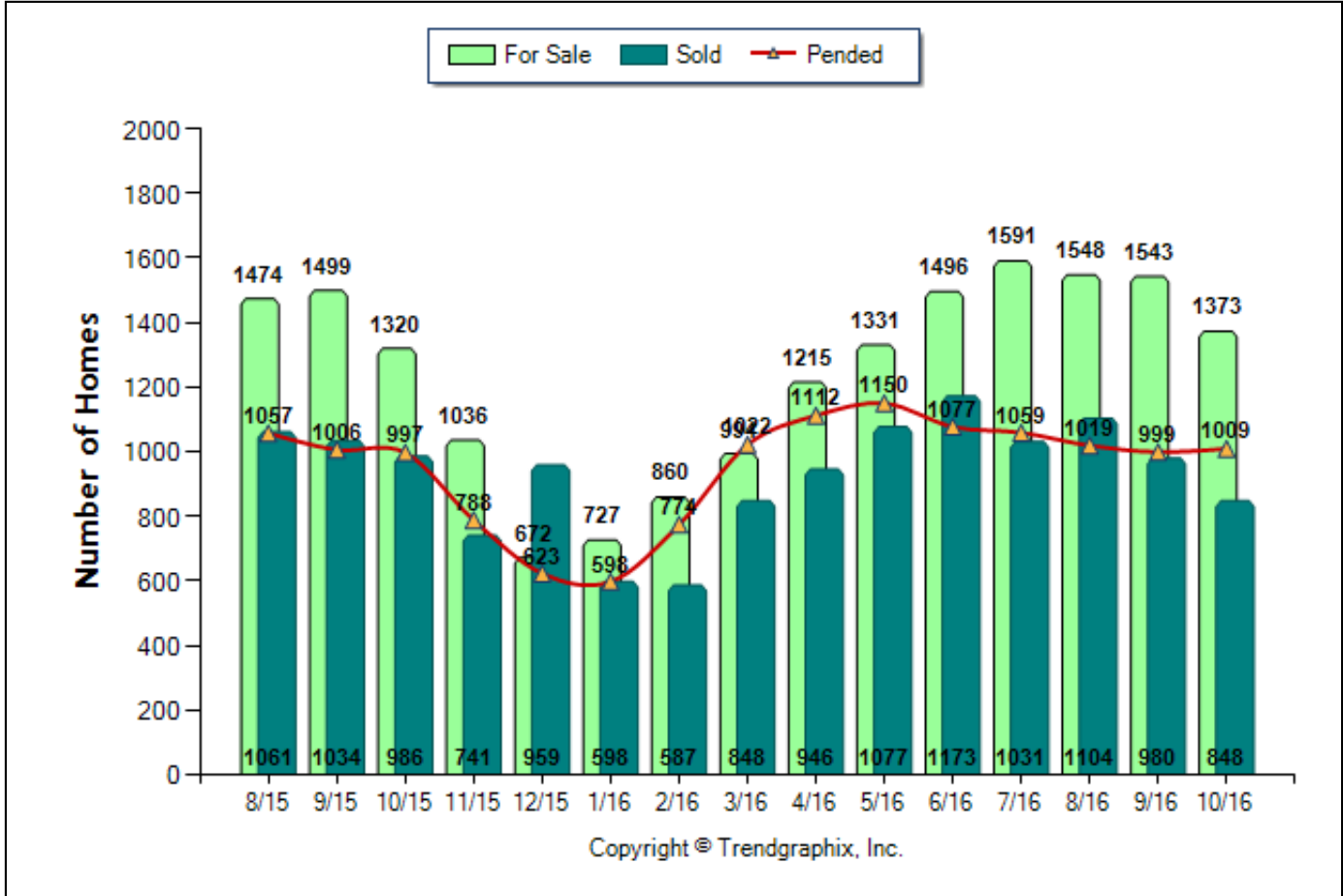
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

**Number of Homes For Sale vs. Sold vs. Pended (Aug. 2015 - Oct. 2016)**

Prepared for you by: Berkshire Hathaway HomeServices Drysdale Properties



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	Currt vs. Prev Month			Currt vs. Same Month 1 Yr Ago			Currt vs. Same Qtr 1 Yr Ago			TODAY STATS		
	Oct. 16	Sep. 16	% Change	Oct. 16	Oct. 15	% Change	Aug. 16 to Oct. 16	Aug. 15 to Oct. 15	% Change	11/1/2016 - 11/6/2016	10/1/2016 - 10/6/2016	% Change
<b>For Sale</b>	1373	1543	-11.6% ▼	1373	1320	4.0% ▲	4464	4293	4.0% ▲	1340	1516	-11.6% ▼
<b>Sold</b>	848	980	-13.5% ▼	848	986	-14.0% ▼	2932	3081	-4.8% ▼	124	91	36.3% ▲
<b>Pended</b>	1009	999	1.0% ▲	1009	997	1.2% ▲	3027	3060	-1.1% ▼	162	199	-18.6% ▼

Date	8/15	9/15	10/15	11/15	12/15	1/16	2/16	3/16	4/16	5/16	6/16	7/16	8/16	9/16	10/16
<b>For Sale</b>	1474	1499	1320	1036	672	727	860	994	1215	1331	1496	1591	1548	1543	1373
<b>New Listing</b>	1273	1205	1014	675	488	737	1035	1262	1426	1417	1493	1440	1293	1205	1026
<b>Sold</b>	1061	1034	986	741	959	598	587	848	946	1077	1173	1031	1104	980	848
<b>Pended</b>	1057	1006	997	788	623	598	774	1022	1112	1150	1077	1059	1019	999	1009
<b>Months of Inventory (Closed Sales)</b>	1.4	1.4	1.3	1.4	0.7	1.2	1.5	1.2	1.3	1.2	1.3	1.5	1.4	1.6	1.6
<b>Months of Inventory (Pended Sales)</b>	1.4	1.5	1.3	1.3	1.1	1.2	1.1	1	1.1	1.2	1.4	1.5	1.5	1.5	1.4
<b>Absorption Rate (Closed Sales) %</b>	72	69	74.7	71.5	142.7	82.3	68.3	85.3	77.9	80.9	78.4	64.8	71.3	63.5	61.8
<b>Absorption Rate (Pended Sales) %</b>	71.7	67.1	75.5	76.1	92.7	82.3	90	102.8	91.5	86.4	72	66.6	65.8	64.7	73.5
<b>Avg. Active Price</b>	919	910	928	901	911	902	980	1064	1068	1093	1060	1011	979	999	1024
<b>Avg. Sold Price</b>	705	678	650	684	639	652	643	711	727	742	789	754	707	691	692
<b>Avg. Sq. Ft. Price (Sold)</b>	341	331	324	337	322	311	310	337	350	356	364	360	351	342	348
<b>Sold/List Diff. %</b>	101	101	101	100	100	98	101	102	102	103	102	101	101	100	101
<b>Sold/Orig LP Diff. %</b>	100	100	100	98	99	97	99	101	101	102	101	100	100	99	100
<b>Days on Market</b>	27	33	31	35	35	42	41	28	26	23	25	25	25	28	28
<b>Median</b>	560	525	505	541	493	487	525	543	555	585	605	595	559	547	540

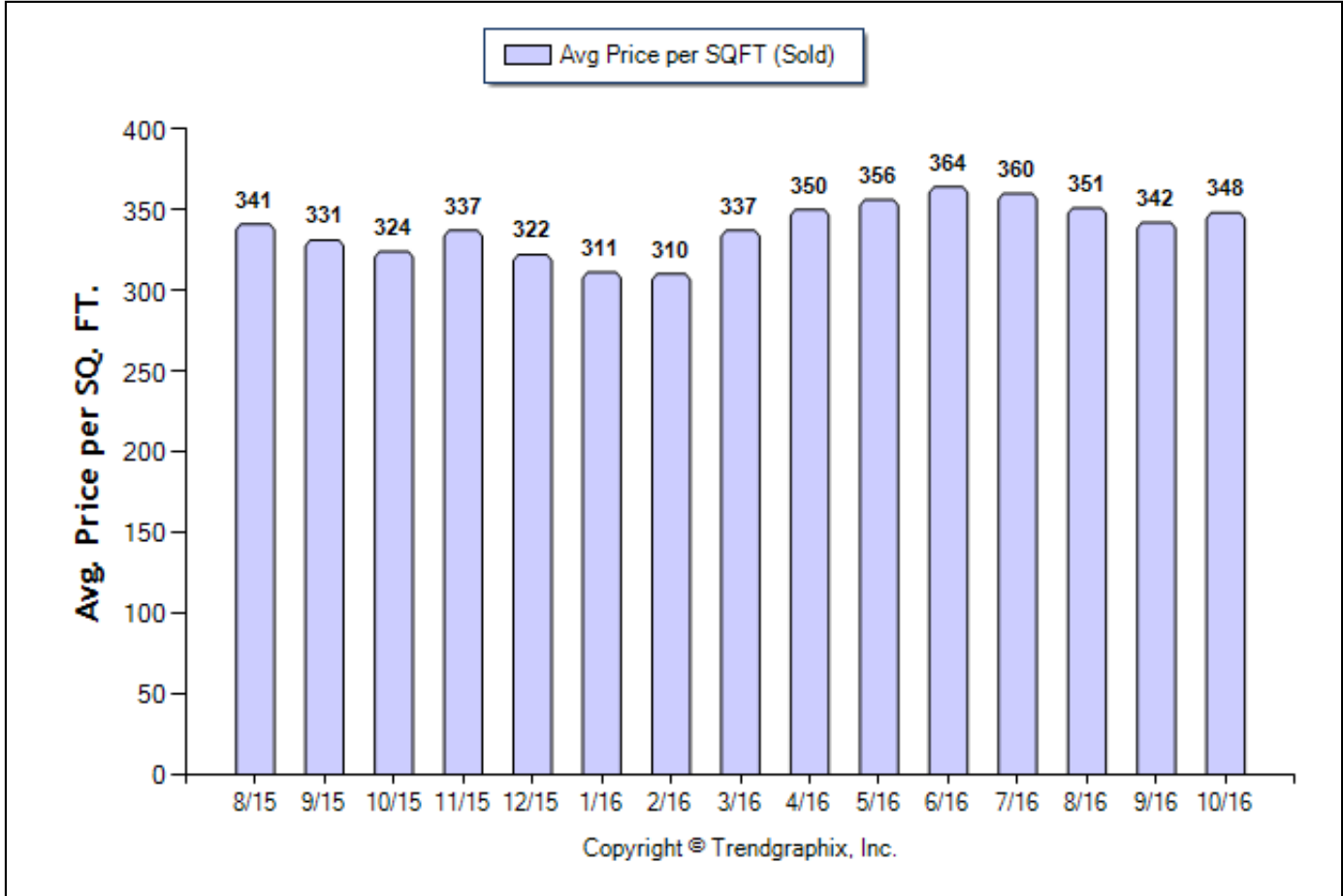
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**Full Baths:** 0 - No Limit      **Half Baths:** 0 - No Limit      **Year Built:** 0 - No Limit

**Average Price per SQFT (Sold) (Aug. 2015 - Oct. 2016)**

Prepared for you by: Berkshire Hathaway HomeServices Drysdale Properties



	Currt vs. Prev Month			Currt vs. Same Month 1 Yr Ago			Currt vs. Same Qtr 1 Yr Ago			TODAY STATS		
	Oct. 16	Sep. 16	% Change	Oct. 16	Oct. 15	% Change	Aug. 16 to Oct. 16	Aug. 15 to Oct. 15	% Change	11/1/2016 - 11/6/2016	10/1/2016 - 10/6/2016	% Change
Avg. Sq. Ft. Price (Sold)	348	342	1.8% ▲	348	324	7.4% ▲	347.12	332.2	4.5% ▲	347	362	-4.1% ▼

Date	8/15	9/15	10/15	11/15	12/15	1/16	2/16	3/16	4/16	5/16	6/16	7/16	8/16	9/16	10/16
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Pended	1057	1006	997	788	623	598	774	1022	1112	1150	1077	1059	1019	999	1009
Months of Inventory (Closed Sales)	1.4	1.4	1.3	1.4	0.7	1.2	1.5	1.2	1.3	1.2	1.3	1.5	1.4	1.6	1.6
Months of Inventory (Pended Sales)	1.4	1.5	1.3	1.3	1.1	1.2	1.1	1	1.1	1.2	1.4	1.5	1.5	1.5	1.4
Absorption Rate (Closed Sales) %	72	69	74.7	71.5	142.7	82.3	68.3	85.3	77.9	80.9	78.4	64.8	71.3	63.5	61.8
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Sold/List Diff. %	101	101	101	100	100	98	101	102	102	103	102	101	101	100	101
Sold/Orig LP Diff. %	100	100	100	98	99	97	99	101	101	102	101	100	100	99	100
Days on Market	27	33	31	35	35	42	41	28	26	23	25	25	25	28	28
Median	560	525	505	541	493	487	525	543	555	585	605	595	559	547	540

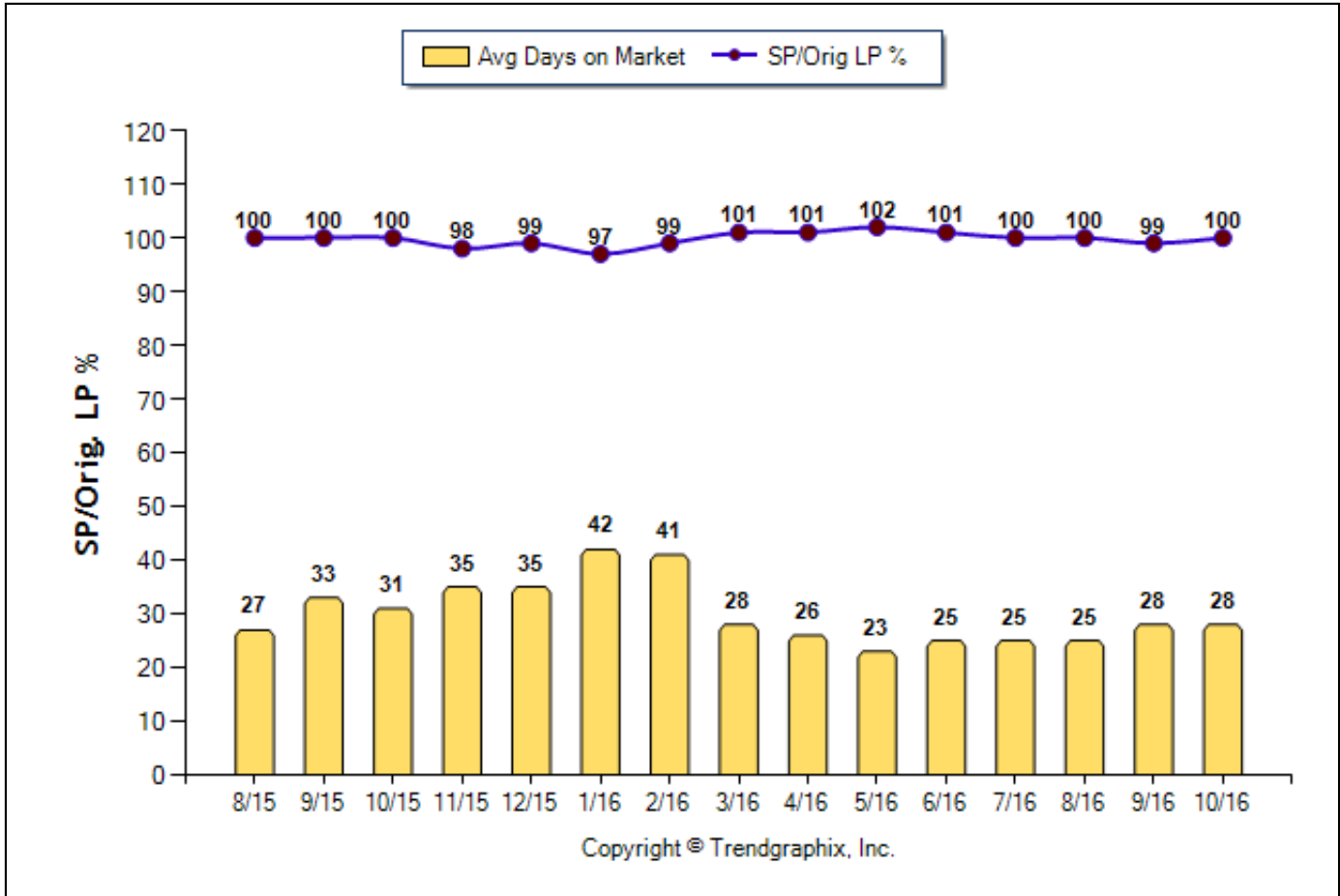
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**Avg Days On Market & SP/Orig LP % (Aug. 2015 - Oct. 2016)**

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Days on Market	28	28	0%	28	31	-9.7% ▼	27	30	-10% ▼	32	37	-13.5% ▼
Sold/Orig LP Diff. %	100	99	1% ▲	100	100	0%	100	100	0%	99	97	2.1% ▲

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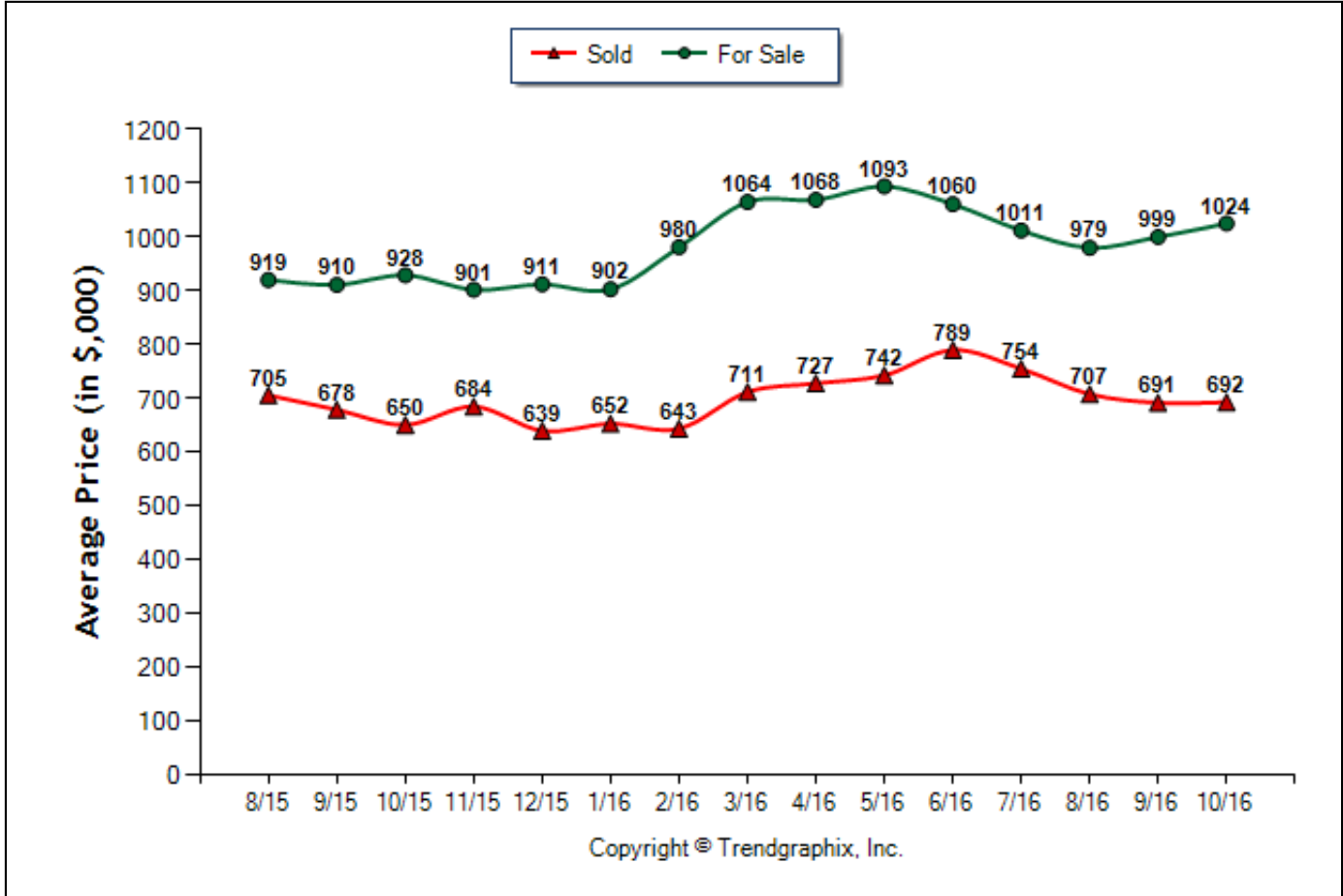
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**Average Price of For Sale and Sold (Aug. 2015 - Oct. 2016)**

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Avg. Active Price	1024	999	2.5% ▲	1024	928	10.3% ▲	1000	919	8.8% ▲	992	1002	-1% ▼
Avg. Sold Price	692	691	0.1% ▲	692	650	6.5% ▲	697	678	2.8% ▲	734	783	-6.3% ▼

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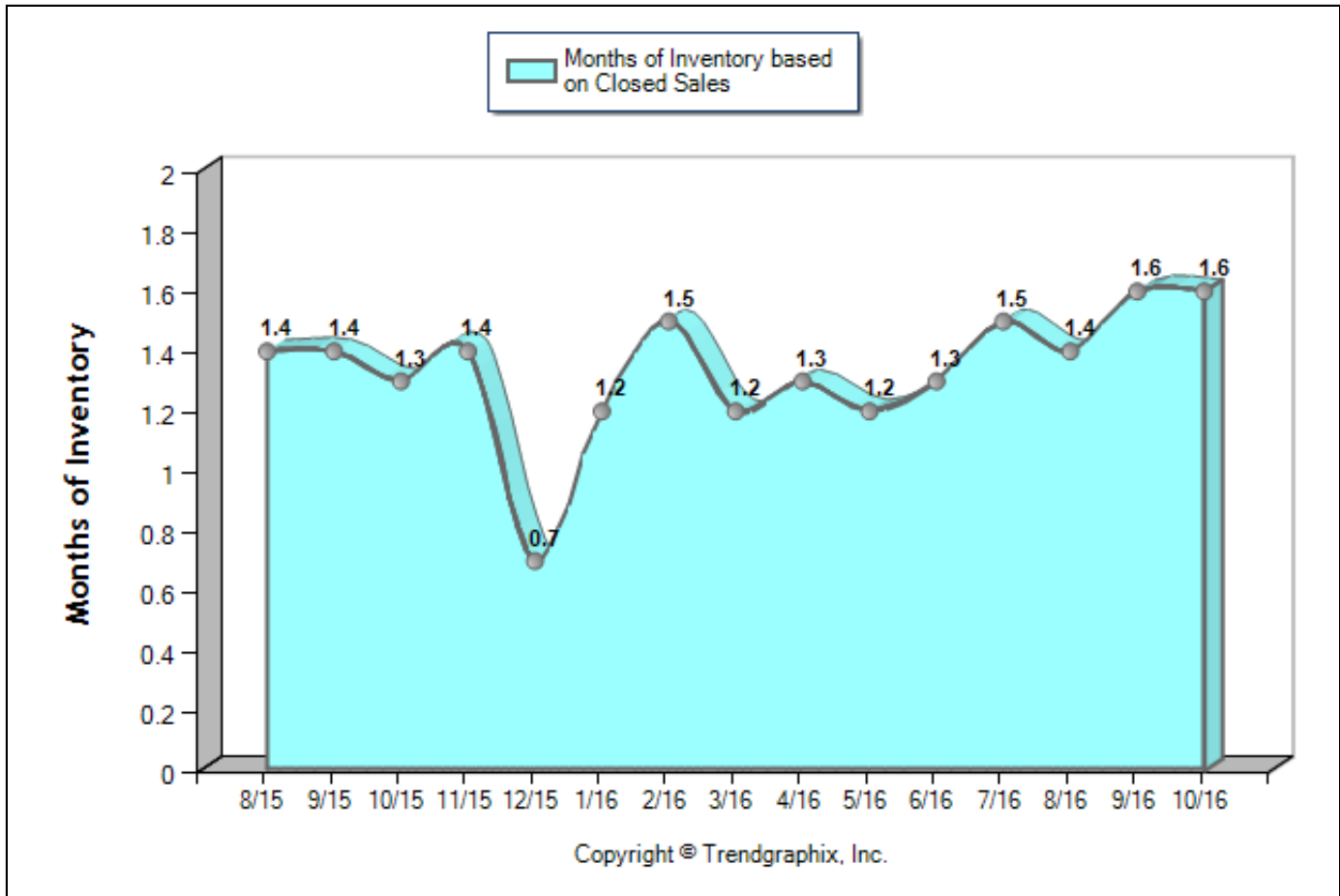
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**Year Built:** 0 - No Limit

## Months of Inventory Based on Closed Sales (Aug. 2015 - Oct. 2016)

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Months of Inventory (Closed Sales)	1.6	1.6	0%	1.6	1.3	22.4% ▲	1.5	1.4	7.2% ▲	10.8	16.7	-35.4% ▼

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Sold/Orig LP Diff. %	100	100	100	98	99	97	99	101	101	102	101	100	100	99	100
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